



Lao People's Democratic Republic
Peace, Independence, Democracy, Unity and Prosperity

Samouay District, Salavane Province
District Governor's Office

Ref.: 02

Date: 11 NOV 2015

MEMORANDUM OF UNDERSTANDING (MOU)

As per Memorandum of Understanding (MoU) between the Provincial Agriculture & Forestry Office (PAFO) of Salavane Province and Mia-BaLaCa International Associates (MIA) Corporation of Canada (Reference Number: 01265/PAFO, dated 16 June 2015), the PAFO-Salavane indicated its high interest and full support to MIA Corporation to develop and implement a Public Private Partnership (PPP) Program under a South-South Cooperation Framework to arrange necessary investment, technology and skills from Bangladesh, Laos, Canada and other countries for environmentally, socially and economically sustainable agriculture, livestock, fisheries, forestry, and other businesses development for improved economy, employment and local livelihoods development in Salavane Province. [Reference: See a copy of the MoU between the PAFA-Salavane and MIA Corporation in Attachment-1]

It is our understanding that, according to the above-mentioned MoU between the PAFO-Salavane and MIA Corporation, the MIA Corporation has contacted and made partnerships with potential public and private partners in order to arrange necessary investment, technology and skills for this PPP program from Bangladesh, Laos, Canada and other countries. For example, the MIA Corporation has established a MoU with the BMM Group Co. Ltd. in Laos for a joint venture for this PPP Program. The BMM Group Co. Ltd., a sister's company of the Dao-Heuang Group Co., is one of the leading companies in Laos, conducting various businesses such as duty free shops, real estate development, construction, automotive spare parts factory, shopping plaza, hotel, restaurant, export-import, plantation and so forth. [Reference: See a copy of the MoU between the MIA Corporation and BMM Group (Laos) in Attachment-2].

It is our further understanding that, according to the MoU between the PAFO-Salavane and MIA Corporation, the MIA Corporation has also established effective partnerships with a number of good private investors and public agencies in Bangladesh for necessary investment, technology and skills for this PPP program. [Reference: For example, see Attachment-3 for a copy of the MoU between the MIA Corporation and Bangladesh Livestock Research Institute].

It is also our understanding that, on 10 August 2015, Dr. Rahman met with Mr. Anousack CHAMPAKHAM (the Director General, PAFO-Salavane) and Mr. Khamphane SILAVY (Chief of Planning, PAFO-Salavane) and reported them about the above-mentioned progress of work of MIA Corporation. In this meeting, it was decided by both the PAFO-Salavane and MIA Corporation that visits and necessary studies to potential districts of the Salavane Province should be conducted by Mr. Khamphane and Dr. Rahman and they should meet with the concerned District Administration and obtain approval/authorization from the districts about this PPP program. It is also decided in the meeting that a technical team to be formed by the concerned planning and subject matter specialists of PAFO-Salavane and MIA Corporation to be supported by the concerned district technical staff and village representatives. It is further decided in the meeting that both the PAFO-Salavane and MIA Corporation will explore the potential public and private partners for their supports for the success of this PPP program including funding for necessary studies, planning and implementation of this PPP program.

Accordingly, on 10 August 2015, Mr. Khamphane and Dr. Rahman met with Mr. Anousack (DG-PAFO) and the Heads of concerned Sections of PAFO-Salavane and organised a Technical Team as per decision of the above meeting.

Also, as per decision of the above meeting, on 11 August 2015, Mr. Khamphane and Dr. Rahman visited the Samouay District. On a later date, Mr. Khamphane met with me (Mr. Khamta HOSONGHEUANG, District Governor) and Mr. Konglea XAISOMPHOT (Deputy Chief of District Agriculture and Forestry Office) and briefed us about the potentials of the proposed PPP program in Samouay District. During these meetings, we (Mr. Khamta and Mr. Konglea) ensured Samouay District Administration's high interests in the proposed PPP program and we indicated that the proposed PPP program will ensure the sustainable local livelihoods development, environmental protection and economic development in Samouay District. We also ensured the District Administration's willingness to provide necessary administrative supports and resources from the district including necessary lands for agroforestry, livestock farming and other related businesses (including, as and when appropriate, related irrigation-cum-hydropower generation, sustainable energy such as solar/wind, construction, mining, post-harvest, processing and marketing projects) under this proposed PPP program

As a follow-up, on 9 November 2015, Mr. Khamphane and Dr. Rahman met with the provincial Technical Team at PAFO-Salavane including Mr. Bounmi SIBOUNMAB (Deputy Chief of Land Use Planning, PAFO-Salavane), Mrs. Theva SILADOUANGCHAI (Deputy Chief of Agricultural Extension, PAFO-Salavane), Mr. Soumphone PHONTHISAVATH (Chief of Investment & International Cooperation, PAFO-Salavane), Mr. Sonthanoung THONGSAON (Chief of Agricultural Extension, PAFO-Salavane), Mr. Ath Ketthongkham (Chief of Livestock, PAFO-Salavane) for a technical assessment and analysis for a preliminary selection of the areas/lands in the concerned districts to be developed under the proposed PPP program. It is my further understanding that, based on the outcome of this technical team meeting, Mr. Khamphane and Dr. Rahman also met at lunch with Mr. Bounheuang VIENGMANY (Vice District Governor of Taoy District), Mr. Bounnan PANYACHAK (District Governor, Samouay District) and Mr.

Anousack (Director General, PAFO-Salavane) on 9 November 2015. In this meeting, Mr. Bounnan invited Mr. Khamphane and Dr. Rahman to visit Samouay District next day (10 November 2015) and to meet with the Samouay District Administration and decide together about the potential lands/areas in Samouay District to be developed under this PPP program.

Accordingly, Mr. Khamphane and Dr. Rahman met with Mr. Bounnan PNYACHAK (Vice District Governor) and a team of administrative and technical officials of Samouay District including Mr. Vilaysack PHOMPHAKDY (Deputy District Governor), Mr. Bale BOUNSAVANH (Head of Admin), Mr. Amphone (Chief of Planning & Investment), Mr. Udomphone INSITHONG (Head of Construction & Transportation) and Mr. Kongle XAISOMPHOT (Deputy Head of Agriculture Extension) on 10 November 2015 at 3:15pm. In this meeting, it is decided that the Samouay District Administration will allocate a total of about 84,160 hectare land in the Koum I (19,452 hectare), Koum II (17,579 hectare), Koum III (12,182 hectare) and Koum IV (30,000 hectare) of Samouay District (Reference: Attachment-4 shows the map of the area/land) to the MIA Corporation as long-term basis for appropriate agroforestry, livestock farming and other related businesses (including related irrigation-cum-hydropower generation, sustainable energy such as solar/wind, mining, construction, post-harvest, processing and marketing projects) under this proposed PPP program for sustainable local livelihoods development, environmental protection and economic development in Samouay District.

Both the Samouay District Administration and MIA Corporation will further explore the potential public, private and local community partners for their supports for the success of this PPP program for environmentally, socially and economically sustainable agriculture, livestock, fisheries, forestry, and other businesses development (including related irrigation-cum-hydropower generation, sustainable energy such as solar/wind, mining, construction, post-harvest, processing and marketing projects) for improved economy, employment and local livelihoods development in Samouay District.

District Governor of Samouay District



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