



Lao People's Democratic Republic
Peace, Independence, Democracy, Unity and Prosperity

Salavane District, Salavane Province
District Governor's Office

Ref:  **6511** /DGO.SLV

Date: **17 NOV 2015**

MEMORANDUM OF UNDERSTANDING (MOU)

As per Memorandum of Understanding (MoU) between the Provincial Agriculture & Forestry Office (PAFO) of Salavane Province and Mia-BaLaCa International Associates (MIA) Corporation of Canada (Reference Number: 01265/PAFO, dated 16 June 2015), the PAFO-Salavane indicated its high interest and full support to MIA Corporation to develop and implement a Public Private Partnership (PPP) Program under a South-South Cooperation Framework to arrange necessary investment, technology and skills from Bangladesh, Laos, Canada and other countries for environmentally, socially and economically sustainable agriculture, livestock, fisheries, forestry, and other businesses development for improved economy, employment and local livelihoods development in Salavane Province. [Reference: See a copy of the MoU between the PAFA-Salavane and MIA Corporation in Attachment-1]

It is our understanding that, according to the above-mentioned MoU between the PAFO-Salavane and MIA Corporation, the MIA Corporation has contacted and made partnerships with potential public and private partners in order to arrange necessary investment, technology and skills for this PPP program from Bangladesh, Laos, Canada and other countries. For example, the MIA Corporation has established a MoU with the BMM Group Co. Ltd. in Laos for a joint venture for this PPP Program. The BMM Group Co. Ltd., a sister's company of the Dao-Heuang Group Co., is one of the leading companies in Laos, conducting various businesses such as duty free shops, real estate development, construction, automotive spare parts factory, shopping plaza, hotel, restaurant, export-import, plantation and so forth. [Reference: See a copy of the MoU between the MIA Corporation and BMM Group (Laos) in Attachment-2].

It is our further understanding that, according to the MoU between the PAFO-Salavane and MIA Corporation, the MIA Corporation has also established effective partnerships with a number of good private investors and public agencies in Bangladesh for necessary investment, technology and skills for this PPP program. [Reference: For example, see Attachment-3 for a copy of the MoU between the MIA Corporation and Bangladesh Livestock Research Institute].

It is also our understanding that, on 10 August 2015, Dr. Rahman met with Mr. Anousack CHAMPAKHAM (the Director General, PAFO-Salavane) and Mr. Khamphane SILAVY (Chief of Planning, PAFO-Salavane) and reported them about the above-mentioned progress of work of MIA Corporation. In this meeting, it was decided by both the PAFO-Salavane and MIA Corporation that visits and necessary studies to potential districts of the Salavane Province should be conducted by Mr. Khamphane and Dr. Rahman and they should meet with the concerned District Administration and obtain approval/authorization from the districts about this PPP program. It is also decided in the meeting that a technical team to be formed by the concerned planning and subject matter specialists of PAFO-Salavane and MIA Corporation to be supported by the concerned district technical staff and village representatives. It is further decided in the meeting that both the PAFO-Salavane and MIA Corporation will explore the potential public and private partners for their supports for the success of this PPP program including funding for necessary studies, planning and implementation of this PPP program.

Accordingly, on 10 August 2015, Mr. Khamphane and Dr. Rahman met with Mr. Anousack (DG-PAFO) and the Heads of concerned Sections of PAFO-Salavane and organised a Technical Team as per decision of the above meeting.

Also, as per decision of the above meeting, on 13 August 2015, Mr. Khamphane communicated with the Salavane District Administration (District Governor's Office and District Agriculture & Forestry Office) and briefed about the potentials of the proposed PPP program in Salavane District. During this communication, the Salavane District Administration showed high interests in the proposed PPP program and indicated that the proposed PPP program will ensure the sustainable local livelihoods development, environmental protection and economic development in Salavane District. The Salavane District Administration also ensured it's willingness to provide necessary administrative supports and resources from the district including necessary lands for agroforestry, livestock farming and other related businesses (including, as and when appropriate, related irrigation-cum-hydropower generation, sustainable energy such as solar/wind, construction, mining, post-harvest, processing and marketing projects) under this proposed PPP program.

As a follow-up, on 9 November 2015, Mr. Khamphane and Dr. Rahman met with the provincial Technical Team at PAFO-Salavane including Mr. Bounmi SIBOUNMAB (Deputy Chief of Land Use Planning, PAFO-Salavane), Mrs. Theva SILADOUANGCHAI (Deputy Chief of Agricultural Extension, PAFO-Salavane), Mr. Soumphone PHONTHISAVATH (Chief of Investment & International Cooperation, PAFO-Salavane), Mr. Sonthanoung THONGSAON (Chief of Agricultural Extension, PAFO-Salavane), Mr. Ath Ketthongkham (Chief of Livestock, PAFO-Salavane) for a technical assessment and analysis for a preliminary selection of the areas/lands in the concerned districts to be developed under the proposed PPP program. It is my further understanding that, based on the outcome of this technical team meeting, Mr. Khamphane and Dr. Rahman also met at lunch with Mr. Anousack (Director General, PAFO-Salavane) and a couple District Governors on 9 November 2015. In this meeting, Mr. Khamphane and Dr. Rahman were advised to visit the concerned districts and to meet with the concerned District

Administration to decide together about the potential lands/areas in the concerned districts to be developed under this PPP program.

Accordingly, on 12 November 2015 at 8:25am, Mr. Khamphane and Dr. Rahman visited Salavane District and met with Mr. Viengsamay SOOYTHIP (Vice District Governor) and Mr. Sakounsi KEOPHILAVANH (Chief of District Agriculture and Forestry Office). In this meeting, it is decided that the Salavane District Administration will allocate a total of about 22,000 hectare land in the Koum 3 (3,000 hectare), Koum 7 (5,000 hectare), Koum 8 (5,000 hectare), Koum 12 (4,000 hectare) and Koum 13 (5,000 hectare) of Salavane District (Reference: Attachement-4 shows the map of the area/land) to the MIA Corporation as long-term basis for appropriate agroforestry, livestock farming and other related businesses (including related irrigation-cum-hydropower generation, sustainable energy such as solar/wind, mining, construction, post-harvest, processing and marketing projects) under this proposed PPP program for sustainable local livelihoods development, environmental protection and economic development in Salavane District.

Both the Salavane District Administration and MIA Corporation will further explore the potential public, private and local community partners for their supports for the success of this PPP program for environmentally, socially and economically sustainable agriculture, livestock, fisheries, forestry, and other businesses development (including related irrigation-cum-hydropower generation, sustainable energy such as solar/wind, mining, construction, post-harvest, processing and marketing projects) for improved economy, employment and local livelihoods development in Salavane District.

District Governor of Salavane District



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